# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-Q

<ul> <li>X Quarterly report pursuant to Section 13 or 15(d) of the Securities</li> <li>Exchange Act of 1934 for the quarterly period ended March 31, 1996.</li> </ul>						
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to						
Commission	n File Number O-8092					
OXIS INT	TERNATIONAL, INC.					
I.R.S. Employer 6040 N. Cut Portland	are corporation Identification No. 94-1620407 ter Circle, Suite 317 , OR 97217 : (503) 283-3911					
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  YES X NO						
At March 31, 1996, the issuer had outstanding the indicated number of shares of common stock: 12,124,423						
PART I. FI	NANCIAL INFORMATION					
ITEM 1. FINANCIAL ST	ATEMENTS.					
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) <table> <caption></caption></table>						
	Three Months Ended March 31					
-	4006					
<s></s>	1996 1995 <c> <c></c></c>					
Revenues:						
Product sales	\$ 1,337,000 \$2,075,000					
Royalties	30,000 51,000					
Total revenues	1,367,000 2,126,000					
Cost and expenses:						
Cost of sales	925,000 1,177,000					
Research and developmen Selling, general and admir	t 1,182,000 1,029,000 nistrative 745,000 645,000					
Total costs and expenses	s 2,852,000 2,851,000					
Operating loss	(1,485,000) (725,000)					
Interest income	8,000 6,000 (69,000) (38,000)					
Interest expense	(69,000) (38,000)					
Net loss	\$(1,546,000) \$ (757,000)					

Net loss per share \$ (.13) \$ (.08)
Weighted average number of shares used in computation 12,124,423 9,377,705

| 1 |
| CONSOLIDATED BALANCE SHEETS |
|  |
| March 31, December 31, 1996 1995 |
| (Unaudited) |
| ~~ASSETS~~ |
| Current assets:  \$ 875,000 \$ 727,000    Cash and cash equivalents  \$ 875,000 \$ 727,000    Accounts receivable  731,000 823,000    Inventories  902,000 953,000    Prepaid and other  217,000 262,000 |
| Total current assets 2,725,000 2,765,000 |
| Property and equipment, net 996,000 1,092,000 |
| Assets under capital leases, net 1,103,000 1,198,000 |
| Technology for developed products and custom assays, net 4,319,000 4,498,000 | | | | |
| Other assets 331,000 317,000 |
| Total assets \$9,474,000 \$9,870,000 |
|  |
| 2 |
| CONSOLIDATED BALANCE SHEETS | | | | |
| March 31, December 31, 1996 1995 |
| (Unaudited) |
| ~~LIABILITIES AND SHAREHOLDERS' EQUITY~~ |
| Current liabilities:  \$ 1,674,000  \$ 1,616,000    Accounts payable  1,707,000  1,182,000    Customer deposits  250,000  250,000    Accrued liabilities  825,000  903,000    Current portion of capital lease obligations  225,000  283,000 |
| Total current liabilities 4,681,000 4,234,000 |
| Capital lease obligations and other 44,000 77,000 |
| 8% convertible subordinated debentures 1,255,000 1,255,0 | | | |
| Shareholders' equity: |
Shareholders' equity:
Preferred stock - \$.01 par value; 5,000,000 shares authorized:

(liquidation preference of \$1,500,000) 6,000 6,000 Series C - 663,976 shares issued and outstanding 7,000 Common stock - \$.50 par value; 25,000,000 shares authorized; 12,124,423 shares issued and outstanding 6,062,000 6,062,000 Additional paid in capital 25,987,000 25,210,000 Accumulated deficit (28,576,000) (27,031,000) Accumulated translation adjustments 8,000 57,000 Total shareholders' equity 3,494,000 4,304,000 Total liabilities and shareholders' equity \$ 9,474,000 \$ 9,870,000 </TABLE> CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) <TABLE> <CAPTION> Three Months Ended March 31, 1996 1995 <S> <C> <C> Cash flows from operating activities: Net loss \$(1,546,000) \$(757,000) Adjustments to reconcile net loss to cash provided by (used for) operating activities: Depreciation and amortization 370,000 385,000 Changes in assets and liabilities: Accounts receivable 92,000 (262,000)Inventories 51,000 20,000 Other current assets 45,000 44,000 Accounts payable 525,000 504,000 Customer deposits (866,000)Accrued liabilities (78,000)33,000 Net cash provided by (used for) operating activities (541,000)(899,000)Cash flows from investing activities: Redemption of certificates of deposit 298,000 Purchases of equipment (13,000)(23,000)Deferred stock issuance costs Other, net (49,000)(137,000)(62,000)Net cash provided by (used for) investing activities 138,000 Cash flows from financing activities: Proceeds from issuance of notes 65,000 766,000 Proceeds from issuance of stock, net of related cost 784,000 Repayment of short-term borrowings (7,000) (142,000)(91,000)(75,000)Repayment of long-term debt and capital lease obligations Net cash provided by financing activities 751,000 549,000 Net increase (decrease) in cash and cash equivalents 148,000 (212,000)Cash and cash equivalents - beginning of period 727,000 936,000 Cash and cash equivalents - end of period \$ 875,000 \$ 724,000

Series B - 642,583 shares issued and outstanding

#### CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. FINANCIAL STATEMENTS AND CONDENSED NOTES

The unaudited consolidated financial statements, which have been prepared in accordance with the instructions to Form 10-Q, do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. All adjustments considered necessary by management for a fair presentation have been included. Operating results for interim periods are not necessarily indicative of the results that may be expected for the full year.

An annual report (Form 10-K) has been filed with the Securities and Exchange Commission ("Commission") for the year ended December 31, 1995. That report contains, among other information, a description of the Company's business, audited financial statements, notes to the financial statements, the report of the independent auditors and management's discussion and analysis of results of operations and financial condition. Readers of this report are presumed to be familiar with that annual report.

The functional currency of OXIS International S.A. ("OXIS S.A."), the Company's foreign subsidiary, is the French franc. OXIS S.A.'s assets and liabilities are translated using the exchange rate at the end of the period. Its statement of operations is translated at the average exchange rate during the period. Gains or losses resulting from foreign currency translation are accumulated as a separate component of shareholders' equity.

# 2. BASIS OF PRESENTATION

These financial statements have been prepared on a going concern basis which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company has incurred losses in each of the last three years, and for the quarter ended March 31, 1996. As of March 31, 1996, the Company's current liabilities exceeded its current assets by \$1,956,000. These and other factors indicate that the Company may be unable to continue as a going concern. The Company's continuation as a going concern is contingent upon its ability to obtain additional financing, and to generate revenue and cash flow to meet its obligations on a timely basis. These financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that may be necessary should the Company be unable to continue as a going concern.

Subsequent to March 31, 1996, as further described in Note 5, the Company has raised an additional \$600,000 through further private placement of equity securities.

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#### 3. INVENTORIES

Inventories are stated at the lower of cost or market. Cost has been determined by using the first-in, first-out and specific identification methods. Inventories at March 31, 1996 and December 31, 1995, consisted of the following:

<TABLE> <CAPTION>

	March 31,		Decen	nber 31,
	1996		1995	
<s></s>	<c></c>		<c></c>	
Raw material	s S	\$157,	,000	\$173,000
Work in proc	ess	386	,000	354,000
Finished good	ds	359,	000	426,000
		-		

Total \$902,000 \$953,000

#### 4. NOTES PAYABLE

In February 1995 certain of the Company's shareholders, who were former Bioxytech shareholders, advanced \$766,000 to the Company pursuant to promissory notes. The notes were due in February 1996 and bear interest at 8% per year. The notes are secured by certain of the Company's products and related assets.

The shareholders who hold the notes have agreed to convert the notes into shares of Series C Preferred Stock.

# 5. SHAREHOLDERS' EQUITY

In February and March 1996, the Company issued 663,976 shares of Series C Preferred Stock for \$863,000. Subsequent to March 31, 1996, the Company has issued an additional 461,614 shares of Series C Preferred Stock for \$600,000. Each share of Series C Preferred Stock is initially convertible into one share of the Company's common stock at the option of the holder at any time. After six months following the closing of the sales of Series C Preferred Stock, the conversion ratio may be adjusted under certain circumstances, and after eight months following the closing, the Company has the right to automatically convert the Series C Preferred Stock into common stock under certain circumstances.

Each share of Series C Preferred Stock is entitled to the number of votes equal to 1.30 divided by the average closing bid price of the Company's common stock during the fifteen consecutive trading days immediately prior to the date such shares of Series C Preferred Stock were purchased.

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# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

# FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

During the first quarter of 1996 the Company's working capital deficit increased from \$1,469,000 at December 31, 1995 to \$1,956,000 at March 31, 1996. This increase in the Company's working capital deficit resulted primarily from the effect of the net loss for the first quarter of 1996 (\$1,546,000 less non-cash charges of \$370,000), offset by proceeds from issuance of stock (\$784,000). Shareholders who hold \$766,000 of notes that are included in current liabilities at March 31, 1996 have agreed to convert the notes and accrued interest into shares of Series C Preferred Stock. When such notes are converted to Company stock, the Company's working capital deficit will be reduced by the balance of the notes plus accrued interest.

Cash and cash equivalents increased from \$727,000 at December 31, 1995 to \$875,000 at March 31, 1996.

The Company expects to continue to report losses in the near term as the level of expenses is expected to continue to exceed revenues. The Company must raise additional capital during the first half of 1996. Although the Company has continued to raise additional funds through private placements (described below), it cannot predict the source, terms, amount, form, and/or availability of additional capital to fund its operations to the end of the current year. Failure to raise such additional capital would cause the Company to severely curtail or cease operations. For more information concerning the Company's ability to continue as a going concern, see Note 2 to the consolidated financial statements.

While the Company believes that its new products and technologies show considerable promise, its ability to realize significant revenues therefrom is dependent, in part, upon the Company's success in developing business alliances with biotechnology and/or pharmaceutical companies that have the required resources to develop and market certain of these products. There is no assurance that the Company's effort to develop such business alliances will be successful. Further, bovine superoxide

dismutase sales of recent years to Sanofi Winthrop Inc. (18% of 1995 revenues) are not expected to continue. Sanofi Winthrop announced in October 1995 that a second Phase III trial on its drug, DISMUTEC(TM) (a coupled form of OXIS' bovine superoxide dismutase) to treat head trauma failed to show statistically significant improvements between the treatment and control groups.

Through May 13, 1996, the Company has raised \$1,463,000 through the sale of 1,125,590 shares of its Series C Preferred Stock. The Company expects that additional capital will be required during 1996 to continue operating in accordance with its current plans. However, no assurances can be given that the Company will successfully raise the needed capital. If

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the Company is unable to raise additional capital during the remainder of 1996, it would endeavor to extend its ability to continue in business through the reduction of personnel and facility costs, by slowing its research and development efforts, and by reducing other operating costs; however, no assurances can be given that it will be able to do so.

# RESULTS OF OPERATIONS - THREE MONTHS ENDED MARCH 31, 1996 COMPARED WITH THREE MONTHS ENDED MARCH 31, 1995

#### **REVENUES**

The Company's product sales for the quarters ended March 31, 1996 and 1995 were as follows:

<TABLE>

<CAPTION>

Diagnostic and research assays \$ 621,000 \$ 559,000

Bovine superoxide dismutase (bSOD)

for research and human use 621,000 1,121,000

Palosein(R) (bSOD for veterinary use) 78,000 190,000

Other 17,000 205,000

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\$1,337,000 \$2,075,000

</TABLE>

Sales of the Company's diagnostic and research assays increased from \$559,000 in the first quarter of 1995 to \$621,000 in the first quarter of 1996. This increase of \$62,000 was due primarily to an increase of volume in sales of the Company's research assays, which are sold almost entirely through distributors.

Sales of bulk bSOD for research and human use decreased by \$500,000 in the first quarter of 1996 as compared to the first quarter of 1995. Bulk bSOD sales in the first quarter of 1995 included a \$948,000 sale of bSOD to Sanofi Winthrop Inc. Since no further sales of bSOD to Sanofi Winthrop are anticipated, future sales of bulk bSOD are largely dependent on the needs of the Company's Spanish licensee. Although the Spanish licensee's purchases of bSOD in the first and second quarters of 1996 have increased from the 1995 levels, the Company has received no further firm orders for bSOD beyond what has been shipped in the first two quarters of 1996 and does not expect the volume of sales in the first quarter of 1996 to continue for the remainder of the year. Thus, the Company's sales of bulk bSOD for the remainder of 1996 and beyond are uncertain and difficult to predict and no assurances can be given with respect thereto.

Palosein(R) sales decreased from \$190,000 in the first quarter of 1995 to \$78,000 in the first quarter of 1996. The decrease in Palosein(R) sales is attributable primarily to a reduction in volume of Palosein(R) export sales and a reduction of purchases by domestic distributors in the first quarter of 1996 caused by a promotional campaign in the fourth quarter of 1995. The fourth quarter 1995 promotional campaign is not expected to adversely affect Palosein(R) sales after the second quarter of 1996.

#### COSTS AND EXPENSES

Cost of sales as a percentage of product sales increased from 57% in the first quarter of 1995 to 69% in the first quarter of 1996. This increase in cost was primarily the result of (1) the decrease in 1996 of bulk bSOD sales which have a lower cost of sales than the Company's other products and (2) a lower price for a major portion of the first quarter 1996 bulk bSOD sales resulting in a lower margin realized than on the 1995 bulk bSOD sales. Cost of sales in both the first quarter of 1995 and the first quarter of 1996 include \$184,000 in amortization of purchase adjustments relating to 1994 business acquisitions.

Research and development expenses increased from \$1,029,000 in the first quarter of 1995 to \$1,182,000 in the first quarter of 1996. This increase was primarily the net result of three factors. First, the Company's research and development expenses in the first quarter of 1996 included the costs of the ongoing operations formerly carried out by Therox Pharmaceuticals, Inc. which was acquired by the Company in July 1995. Second, the Company's investment in its two lead therapeutics programs (glutathione peroxidase mimics and lipid soluble antioxidants) increased in the first quarter of 1996 with significant expenditures for preclinical testing by outside contractors. Third, a substantial portion of these increases were offset by cost reductions from the closure of the Company's Mountain View, California facility in the fourth quarter of 1995.

Selling, general and administrative expenses increased from \$645,000 in the first quarter of 1995 to \$745,000 in the first quarter of 1996. The largest components of this increase are: increased activity relating to equity financing and investor relations, foreign exchange losses of \$22,000 in the first quarter of 1996 and gains of \$18,000 in the first quarter of 1995, and recruiting expenses in the first quarter of 1996 incurred in the Company's search for a Chief Operating Officer.

#### INTEREST INCOME AND EXPENSE

Interest expense increased by \$31,000 in the first quarter of 1996 as compared with the first quarter of 1995, primarily due to the interest on the Company's 8% convertible subordinated debentures issued in the fourth quarter of 1995.

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# NET LOSS

The Company continued to experience losses in the first quarter of 1996. The first quarter 1996 loss of \$1,546,000 (\$.13 per share) was \$789,000 greater than the \$757,000 (\$.08 per share) loss for the first quarter of 1995. The increase in the net loss is primarily due to the reduction in sales and gross margins and increased research and development and selling, general and administrative expenses.

The Company expects to incur a substantial net loss for 1996. If sufficient additional capital is raised through private placement of securities (See Financial Condition, Liquidity and Capital Resources above), the Company plans to continue to invest in research and development activities and incur marketing, sales and administrative expenses in amounts greater than its anticipated near-term product margins. If the Company is unable to raise sufficient additional capital, it will have to cease, or severely curtail, its operations. In the event that operations are severely curtailed, so that cash expenditures for operations are equal to receipts from product sales and royalties, the Company expects to continue to report net losses due to

the amortization and potential write down of various assets.

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# PART II. OTHER INFORMATION

# ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.

- (a) Exhibits See Exhibit Index on page 12.
- (b) Reports on Form 8-K.

The Company has filed with the Commission a Report on Form 8-K dated March 15, 1996 (the "Form 8-K"). The Form 8-K reports the sale of 587,053 shares of the Company's Series C Preferred Stock.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OXIS International, Inc.

May 13, 1996

By /s/ Anna D. Barker

Anna D. Barker, Ph.D.

President and Chief Executive Officer

May 13, 1996

By /s/ Jon S. Pitcher

Jon S. Pitcher

Chief Financial Officer

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# EXHIBIT INDEX

Exhibit		Page		
Number	Description of Document		Number	
· /	tificate of Designations, Pref		nd	
Right	ts of Series C Preferred Stock	c of the		
Comp	pany	(1)		
27(a) Ein	amaial data askadada			

27(a) Financial data schedule

(1) Incorporated by reference to the Company's Form 8-K Current Report dated March 15, 1996.

# <ARTICLE> 5

<S> <C> <PERIOD-TYPE> 3-MOS <FISCAL-YEAR-END> DEC-31-1996 JAN-01-1996 <PERIOD-START> MAR-31-1996 <PERIOD-END> <CASH> 875,000 <SECURITIES> 0 731,000 <RECEIVABLES> <ALLOWANCES> 0 <INVENTORY> 902,000 <CURRENT-ASSETS> 2,725,000 <PP&E> 996,000 <DEPRECIATION> 0 9,474,000 <TOTAL-ASSETS> <CURRENT-LIABILITIES> 4,681,000 <BONDS> <PREFERRED-MANDATORY> 0 <PREFERRED> 13,000 <COMMON> 6,062,000 <OTHER-SE> 8,000 <TOTAL-LIABILITY-AND-EQUITY> 9,474,000 1,337,000 <SALES> <TOTAL-REVENUES> 1,367,000 <CGS> 925,000 <TOTAL-COSTS> 925,000 <OTHER-EXPENSES> 1,182,000 <LOSS-PROVISION> 0 69,000 <INTEREST-EXPENSE> <INCOME-PRETAX> (1,546,000)<INCOME-TAX> 0 <INCOME-CONTINUING> (1,546,000)<DISCONTINUED> 0 <EXTRAORDINARY> 0 0 <CHANGES> <NET-INCOME> (1,546,000)(.13)<EPS-PRIMARY> <EPS-DILUTED> .00

</TABLE>